Dear First Time Home Buyer:

Thank you for your recent inquiry regarding the Chester County First Time Home Buyer's Program. The purpose of the program is to extend home ownership opportunities within Chester County by providing assistance to qualified low-to-moderate income families interested in purchasing their first home. The program provides financial assistance towards the down payment and closing costs associated with the home purchase, as well as, pre and post home ownership counseling.

Not everyone is eligible for this unique program. To qualify, you must be 18 years of age or older, and have not owned (had a deed in your name) for three (3) years prior to the date of application. You may also qualify if you are a displaced homemaker. Your household's income must fall at or below the income limits outlined on the attached Income Limits chart. Funds are only available for those households at or below 80% of the median income.

It is necessary that you provide at least \$1,000 towards the purchase of a home and your liquid assets following settlement cannot exceed \$10,000. Also, all buyers must attend an individual (one-on-one) counseling session. In addition, a credit/budgeting session will be scheduled with the credit counselor in which a budget will be completed during this appointment. If accepted into the program, all clients must attend a group counseling class of up to eight hours instruction prior to purchasing a home. Applicants may not have signed an agreement of sale for any property prior to undergoing individual, credit and group home ownership counseling. Up to \$12,500 is available for your settlement expenses. The funds provided are not grants; they are 0% interest rate loans, which must be repaid upon future sale of the property.

A non-refundable application fee will be charged to process the file. A money order must be made payable to the Housing Partnership as NO CHECKS WILL BE ACCEPTED. Once you have obtained all information located on the Application Checklist, please make a photocopy of each item and mail the package to our office at:

Housing Partnership of Chester County 41 W. Lancaster Avenue Downingtown, PA 19335

Please note, the Housing Partnership will not make any photocopies of your information and meetings with the counselor are BY APPOINTMENT ONLY.

Once again, thank you for your interest in the Chester County First Time Home Buyer's Program. Please feel free to contact the office at 610-518-1522 if you have any further questions.

Sincerely,

Nancy Frame
Executive Director

#### **Program Overview**

NOTE: Any applicant who comes to the Housing Partnership of Chester County (HPCC) with a fully executed agreement of sale prior to completing all counseling requirements, will be ineligible to apply for the down payment and closing cost assistance.

**Purpose:** To provide homeownership opportunities to first time home buyers

in Chester County through counseling and financial assistance.

Eligible Home Buyers: Low-to-Moderate income (see attached income guidelines) first

time home buyers, purchasing a home anywhere in Chester County. A first time buyer is someone not owning a home in the last three years or a displaced homemaker. **Lease purchases will** 

not be accepted by the HPCC.

**Eligible Properties:** Located in Chester County, single-family, residential, owner

occupied house, condo or townhouse which is in compliance with

local building and housing codes, and FNMA approved.

**Participating Lenders:** Any bank or mortgage company which offers **discounted** interest

rates and fees for first time buyers. All primary loans must be a 30 year, fixed rate, A-paper mortgage, with no more than three (3) points charged, and an 80% minimum loan to value ratio. Also, it must be underwritten FNMA guidelines. FHA & USDA Rural Housing are acceptable. All investor contracts must provide a provision accepting a second mortgage on the subject property.

**Home Buyer Assistance: HPCC offers \$10,000** maximum loan assistance for the purchase

of a home in a township and \$12,500 maximum loan assistance for

the purchase of a home in any of the fifteen Chester County

Boroughs or within the City of Coatesville. All assistance will be based on individual need. Each borrower will be evaluated based upon income, credit history, and available assets. Additionally, all assistance is a deferred loan held at 0% interest and lien against the

property.

**Application Fee:** A \$30 per person money order made payable to the Housing

Partnership of Chester County. (\$30 per married couple)

**Buyer Cash Contribution:** The applicant must provide a minimum contribution of \$1,000

towards the purchase of the home. Buyer must also prove an additional two months of reserves, but no more than \$10,000 in

liquid assets by settlement.

**Debt/Income Ratios:** To be determined by the lender. HPCC reserves the right to deny

assistance on the basis of income, credit history, sales price and/or

assets available.

**Home Inspection:** The HPCC must be in receipt of an independent home inspection

by a licensed or otherwise qualified professional. It will be left up to the discretion of the HPCC and the home inspector as to what repairs must be made. In addition, HPCC will schedule a Housing Quality Standard (HQS) inspection to be completed at no cost to

the buyer or seller.

**Home Buyer Education:** All applicants must schedule an initial one-on-one qualifying

interview. In addition, a credit/budgeting session will be scheduled with the credit counselor in which a budget will be completed during this appointment. If accepted into the program, **all** clients must attend a group counseling class of eight hours

instruction prior to purchasing a home.

Fees Not Included: Condominium insurance; Condominium documentation;

Homeowner's Association fees; Repairs; Realtor commissions; Mortgage Broker fees; Commitment Fees; Deed Preparation;

Attorney fees

**Maximum Sales Price:** Determined by HUD's FHA loan program

**Follow Up:** All first time home buyers have the right to return to the HPCC at

no charge for additional counseling.

**Repayment:** All funds must be returned to the HPCC when the property is sold,

transferred or refinanced.

**Mortgage Satisfaction:** To satisfy the second mortgage held by the HPCC, the homeowner

must send a written request for the payoff amount. Also, the homeowner will be responsible for the satisfaction fee as charged

by the Chester County Recorder of Deeds Office.

## Program applying for (check all that apply):

Credit Counseling	ng First Time Home Buyer		
Applicant:			
Name:			
SSN:			
Address:			
City:			
Home #:	Email:		
Employer:		Work #:	
Address:			
Job Position/Title:		Starting Date:	
Type of Business:		_	
Co Applicant:			
Name:			
SSN:		DOB:	/
Address:			
City:	Zip:		
Home #:	Email:		
Employer:		Work #:	
Address:			
Job Position/Title:		Starting Date:	
Type of Business:		_	
Age Group of Applicant(s): _	20's 30	)'s 40's	50's 60's
Ethnic Group:Caucasian			
Marital Status:Married		-	
Dependents (per income tax		•	
Handicap Accessible Need			
If yes, what is your disability?			
Landlord/Management Com			
Contact Person			
Date of Occupancy			

How did you hear about	the Housing Partner	rship?		
Are you currently working If yes, please explain.	•		No	
Have you ever owned a h If yes, please explain (Who		Ownership & Sale, E	tc.)	
Have you ever filed for b When? Rea Has the bankruptcy been d	son for filing for ban			
Financial Information (M	<u>Ionthly)</u>			
All household information	on must be disclosed	regardless of who i	s purchasing the home	2.
	Applicant	<b>Co-Applicant</b>	Other	
Gross Salary				
(Base Pay)				
Support Payments				
SSI, SSDI, etc.				
Other Income				
Total Monthly Income				
Assets Please provide three (3) m (CD's), IRA's, Money Ma		s for all checking, sa	vings, Certificates of D	eposi
Waiver of Privacy				
I/We hereby authorize the third party negotiations wi any current or future probl is kept confidential and shounderstood that funding so file, not lender files, as partis provided to funding source.	th lenders, Realtors, of ems related to this tra- all not be disclosed to burces may review the et of a random review	or other appropriate eansaction. All inform any entity without ye information contain	entities in an effort to re ation pertaining to your our authorization. It is ed in the counseling ag	esolve r case gency
Applicant		Co-App	licant	

#### **Counseling Agreement**

In order to qualify for the program, the applicant recognizes the need for counseling and pledges full cooperation with the counselor. The applicant authorizes the counselor to act on her/his behalf in order to improve her/his credit situation and obtain necessary services.

The applicant understands that any information that is required to obtain the help needed, must be supplied by the applicant. The applicant authorizes the counselor to obtain other information from outside sources when necessary. The need to exchange information or pass on information with funders of the program is also recognized by the client.

The counselor pledges to preserve strict confidentiality concerning the applicant, and will neither give nor seek information except where others have a right to it. The counselor will make no decisions and take no actions without the knowledge and consent of the applicant. At all times, the counselor will act to protect and promote the best interests of the applicant.

As a client of the Housing Partnership, I/We understand that the assistance provided will be free of charge. I/We understand that the staff providing counseling services will not:

- 1. break their pledge of confidentiality
- 2. accept fees from the services they recommend
- 3. recommend services in which they have a financial interest
- 4. terminate their counseling relationship without giving the reasons for such termination

I/We understand that the staff providing counseling services are not attorneys and will not provide legal advice. In consideration for receiving counseling from the Housing Partnership, I/We hold their staff to be free and harmless from any claims, damages, liabilities, or injuries arising from these services.

Applicant	Social Security#		
Current Address			
	State		
Previous Address			
	State		
Signature			
Co-Applicant	Social	Security#	
Current Address			
	State		
Previous Address			
City	StateZip	)	
Signature			

The signing of this agreement does not constitute a commitment to provide financing.

#### **Authorization to Release Information**

It is the policy of the Housing Partnership of Chester County to have communications, records and program information on clients and services held in confidence. Confidentiality is defined as "the individual's right to privacy; to be assured that any disclosure he or she makes will not be revealed to others." Adhering to the Confidentiality Policy includes not revealing information held in the client's file to other individuals or organizations without written consent from the client as well as not discussing clients or client-related matters in the presence of others.

No information concerning a client may be directly or indirectly disclosed, unless a signed release is present in a client's file. The release should include the name of the program which is making the disclosure, the names to which the disclosure is made, the name of the client, the purpose of need for disclosure, the extent of disclosure, and the signature of the client.

Signing of an information release may be required in order to provide reports to the funding agency. All other releases, however, are voluntary and the client has a right not to sign a release.

When information is being released, only that information that is necessary for the provision of a service will be released.

I/We,	
my/our creditors, their employees or agen-	tact, cooperate and exchange information with any of ts. Furthermore, I/We authorize any creditor to release ation in its files to HPCC until I/We revoke this
Client Signature	Date
Client Signature	

### **Monthly Expense Sheet**

Applicant/Co-Applicant: _	
SS#:	
აა#	

Indicate the normal **monthly amount** of cost for each applicable expense.

(Note: Annual or quarterly expenses will need to be divided accordingly for average monthly figures)

<b>Housing Expenses</b>		Living Exper	Living Expenses			
Mortgage (1 <sup>st</sup> )	\$	Groceries	\$	Magazine Subscription(s)	\$	
Rent	\$	Lunches	\$	Newspaper	\$	
Real Estate/ Property Taxes	\$	Paper Goods	\$	Day Care	\$	
Hazard Ins.	\$	Toiletries	\$	Gifts & Entertainment	\$	
Condo Fees	\$	Personal needs	\$	Pet Care	\$	
Assoc. Fees	\$	Tobacco Products	\$	Child Support/ Alimony	\$	
Electric	\$	Alcoholic Beverages	\$	Union Dues	\$	
Gas	\$	Clothing	\$	Pension Contr.	\$	
Oil	\$	Laundry Detergent	\$	IRA Contr.	\$	
Water	\$	Laundromat & Dry Cleaning	\$	401K Contr.	\$	
Sewer	\$	TV Cable	\$	Personal Tax	\$	
Trash	\$	Telephone	\$	Education	\$	
Other	\$	Internet Fees	\$	Church	\$	
Notes & Comm	ents:	Gasoline	\$	Tuition	\$	
		Car Repairs	\$	Savings	\$	
		Bus	\$	Auto Ins.	\$	
		Dental & Doctor Bills	\$	Life Ins.	\$	
		Prescriptions	\$	Medical Ins.	\$	
		Cell Phone	\$	Dental Ins.	\$	

Total Housing Expenses:	\$
Total Living Expenses:	\$

(See next page for payments to credit cards, installment loans, etc.)

### **Monthly Debts**

Please provide a list of all monthly debts. Include the balance of the debt, the minimum monthly payment, and the interest rate. Also include all child support payments along with any supporting documentation. Below is a list of examples of those accounts to be considered for completion of information.

Personal Loans

Credit Cards

**IRS** 

Department Stores Auto Loans Credit Unions Delinquent State, Loc	Payments on Fines		Delinquent Medical Bills School Loans Unsecured Loans nts	
Account Name	Monthly Payn	nent Balanc	ce	Interest Rate
	_			
	_			
TOTAL PAYMENTS	S: \$	_		
TOTAL BALANCES	\$:       \$	_		
DATE COMPLETED	).			

### **Application Checklist**

In order to evaluate your financial situation, certain documents need to be submitted to the Housing Partnership of Chester County for review and evaluation.

 Signed Application
 (3) months current bank statements for all accounts
Provide proof of all 401k's, IRA's, CD's, Money Markets, etc.
 (2) most recent signed federal tax returns
 (2) years worth of W-2's for all jobs held
 (1) month of most recent paystubs for all jobs held
 Copy of Social Security Card for all applicants
 Copy of photo ID for all applicants
 \$30 MONEY ORDER made payable to the Housing Partnership for an application
fee. NO PERSONAL CHECKS WILL BE ACCEPTED.
 A list of all monthly debts, balances, interest rates, minimum monthly payments
 In the case of a divorce/separation, please include a copy of the property settlement
and/or a Divorce Decree
 If receive child support/alimony, please provide a court order
 If receive Social Security, please provide the award letter
 Bankruptcy discharge and list of accounts included (if applicable)

DO NO SUBMIT ORIGINALS. Please make a copy of all requested documents, except for original signed application forms.

## **Credit Authorization**

PLEASE PRINT LEGIBLY		
Last Name:	SS#:	<u> </u>
First Name:	Middle Initial:	
DOB: Age:	_	
Address:		
City:	State:	Zip:
Telephone # (H)	(W)	
Last Name:	SS#:	<u> </u>
First Name:	Middle Initial:	
DOB: Age:	_	
Address:		
City:		
<b>Telephone</b> # (H)	(W)	
I/We authorize the Housing Partne qualifying for the purchase of a ho		t report(s) for the purpose of
Applicant	Co-Applica	nt